Net Revenue Comparison - Fiscal Years 2003 and 2004

| | FY 2004 | FY 2003 | NET AMOUNT | NET |
|--|--------------------------|---------------------------|-------------------|----------|
| REPORTING CATEGORY | NET REVENUE | | | CHANGE % |
| Admin. Allowance Service Charge: Sales Tax | \$ 7,640,024 | \$ 7,296,532 | \$ 343,492 | 4.7% |
| Ded. Cred: Cred Card Conv. Fees | 2,835,895 | 2,408,654 | 563.8% | |
| Ded. Cred: DNR Plants/Animal Protect: Sales | | 25.6% | | |
| MV Regist/Plate Fees: Plate, Admin Fee | 2,390,042 | 1,950,000 2,302,503 | 500,000 87,539 | 3.8% |
| County Property Tax Transaction Fees | 1,977,743 | 1,886,732 | 91,011 | 4.8% |
| Misc. Dedicated Credits: Tax Comm. | 1,689,127 | 1,312,9283 | 376,200 | 28.7% |
| 30-Day Motor Veh Reg Permit | 1,319,422 | 1,191,320 | 128,102 | 10.8% |
| Federal Revenues & Grants | 611,125 | 684,513 | (73,389) | -10.7% |
| Off Highway Vehicle Reg. Fees | 483,841 | 468,234 | 15,607 | 3.3% |
| Driving Under Influence Impound Fees | 265,240 | 261,122 | 4,118 | 1.6% |
| Water & Wastewater Proj: Div of Water Rights | | 75,000 | 100,000 | 133.3% |
| Misc. Dedicated Credits: Other Agencies | 142,446 | 134,605 | 7,841 | 5.8% |
| Private Organ Donation Contributions | 61,487 | 76,315 ² | (14,828) | -19.4% |
| Inc. Tax Contributions: Non Game | - | 46,842 | (46,842) | -100.0% |
| Dedicated Credits Total | \$22,041,391 | \$18,113,886 ² | \$3,927,505 | 21.7% |
| Dealested erealte retai | <i>\$2276117671</i> | ψ 10/110/000 | ψ0/,2/,000 | 21.776 |
| State Sales And Use Tax | 1,501,937,738 | 1,443,974,180 | 57,963,558 | 4.0% |
| Insurance Premium Tax: Admitted Insurers | 62,424,496 | 58,989,204 | 3,435,292 | 5.8% |
| Cigarette Taxes | 47,655,824 | 38,539,028 | 9,116,797 | 23.7% |
| Oil And Gas Severance Tax | 36,659,808 | 26,745,279 | 9,914,528 | 37.1% |
| Inheritance Tax | 9,674,489 | 32,977,784 | (23,303,295) | -70.7% |
| Beer Tax | 9,367,478 | 10,356,639 | (989,161) | -9.6% |
| Mining Severance Tax | 6,026,484 | 5,833,936 | 192,548 | 3.3% |
| Tobacco Products Tax | 5,790,075 | 5,318,467 | 471,608 | 8.9% |
| Motor Vehicle Bus. Regulation Fees: MVED | 2,010,381 | 1,782,772 | 227,608 | 12.8% |
| DUI Impound Fees | 941,726 | 939,202 | 2,524 | 0.3% |
| Cigarette Licenses & Fees | 22,070 | 13,130 | 8,940 | 68.1% |
| Misc. Taxes & Other | - | 2,430,685 | (2,430,685) | -100.0% |
| Energy Savings Tax Credit | (242,462) | (93,659) | (148,803) | 158.9 |
| Property Tax Relief Credits: Circuit Breaker | (5,390,123) | (5,419,421) | 29,298 | -0.5% |
| | , , , , , | \$1,622,387,227 | \$54,490,757 | 3.4% |
| | | | | |
| Water & Wastewater Proj: Sales - Restricted | 14,402,000 | 2,180,419 | 12,221,581 | 560.5% |
| Cigarette Tax - Tobacco Prevention - Rstrctd | 8,216,794 | 7,975,372 | 241,422 | 3.0% |
| Fire Academy Support Fund - Restricted | 4,751,878 | 4,427,338 | 324,540 | 7.3% |
| Boat Fuel Tax - Restricted | 2,849,606 | 2,944,316 | (94,710) | -3.2% |
| Oil & Gas Conservation Fee - Restricted | 2,696,250 | 1,943,755 | 752,495 | 38.7% |
| Alcohol Beverage Enforce/Treatment - Restrc | t 2,525,666 ¹ | - | 2,525,666 | |
| Off Highway Vehicle Reg. Fees - Restricted | 1,453,607 | 1,371,850 | 81,757 | 6.0% |
| Ins. Premium & Other - Restricted | 1,103,008 | 995,819 | 107,189 | 10.8% |
| Off Highway Vehicle Fuel Tax - Restricted | 1,050,000 | 850,000 | 200,000 | 23.5% |
| Other Misc Restricted | 928,486 | 1,423,779 | (495,293) | -34.8% |
| Boat Registration Fees - Restricted | 641,632 | 652,211 | (10,579) | -1.6% |
| Lubricating Oil Fee: Used Oil - Restricted | 543,453 | 509,331 | 34,122 | 6.7% |
| Inc. Tax Contrib: Organ, Homeless, Wolf - Rs | trc 304,721 | 210,180 | 94,541 | 45.0% |
| Snowmobile Registrations - Restricted | 237,370 | 218,283 | 19,087 | 8.7% |
| Remote Sales - Restricted | - | 461,535 | (461,535) | -100.0% |
| General Restricted Total | \$41,704,471 | \$26,164,190 | \$15,540,281 | 59.4% |

Net Revenue Comparison - Fiscal Years 2003 and 2004 (cont.)

| | EN 2004 | EV 2002 | NIET AMOUNT | NIET |
|--|------------------------|-------------------------|-------------------------|----------------|
| DEDODTING CATECODY | FY 2004 | FY 2003 | NET AMOUNT | NET |
| REPORTING CATEGORY Motor Fuel Tax | NET REVENUE | NET REVENUE | <u>CHANGE</u> | CHANGE % |
| | \$ 239,924,815 | \$ 236,639,144 | \$ 3,285,671 | 1.4% |
| Special Fuel Tax | 86,163,124 | 84,519,975 | 1,643,149 | 1.9% |
| Motor Vehicle Registration Fees | 29,390,563 | 28,358,991 | 1,031,572 | 3.6% |
| Centennial Highway MV Registration Fee | 19,603,766 | 18,670,340 | 933,426 | 5.0% |
| Transportation Projects: Sales Tax - Restricted | | 19,909,258 | (2,393,740) | -12.0% |
| Proportional Registration Fees | 11,829,945 | 11,837,924 | (7,978) | -0.1% |
| Public Trans Sys Tax Hwy: Sales - Restricted | 8,831,233 | 9,791,797 | (960,564) | -9.8% |
| Proportional Registration: Highway Use Tax Aviation Fuel Tax - Restricted | 8,148,486 5,712,855 | 7,943,784 | 204,702 | 2.6% 13.8% |
| | 5,712,855 | 5,018,841 | 694,014 | -5.5% |
| Centennial Highway 1/64% Sales Tax Motor Vehicle Control Fees | 4,574,158 | 4,840,738 | (266,580) | 5.3% |
| Motor Vehicle Rental Tax - Restricted | 4,514,635 | 4,288,770 | 225,865 | -9.4% |
| | 2,852,060 | 3,149,264 | (297,204) | |
| Uninsured Motorist Fees - Restricted | 2,542,416 | 2,402,901 | 139,515 | 5.8% |
| DUI Impound Fees - Restricted | 895,484 | 889,098 | 6,386 | 0.7% |
| Motorcycle Safety Fees - Dedicated Credit | 218,133 | 191,097 | 27,037 | 14.1% |
| Proportional Registration: Temp. Permit Fees | 79,165 | 71,780 | 7,385 | 10.3% |
| Clean Fuel Incentive Surcharge | 29,155 | 48,298 \$438,572,000 | (19,143) \$4,253,512 | -39.6% 1.0% |
| Transportation Total | \$442,825,512 | \$438,572,000 | \$4,253,512 | 1.0% |
| | 224 55 4 4 42 | 225 450 072 | 4 20 4 455 | • 00/ |
| Local Sales And Use Tax | 331,554,140 | 325,159,963 | 6,394,177 | 2.0% |
| MV County Collections - MVA | 169,450,528 | 165,057,939 | 4,392,589 | 2.7% |
| Public Transit Tax | 111,983,867 | 109,799,340 | 2,184,526 | 2.0% |
| County Option Sales & Use Tax | 82,569,380 | 81,075,363 | 1,494,017 | 1.8% |
| Employers Reins. & Uninsured Employers | 39,518,345 | 36,796,334 | 2,722,012 | 7.4% |
| Tourism, Recreation, Cultural, Convention Ta | | 33,774,470 | 263,265 | 0.8% |
| County Option Zoo, Arts Parks | 18,448,162 | 16,947,739 | 1,500,424 | 8.9% |
| Transient Room Tax | 17,521,252 | 17,569,762 | (48,510) | -0.3% |
| Emergency Services Phone Charge | 13,714,091 | 1,776,721 | 11,937,369 | 671.9% |
| Fireman's Pension Fund | 9,500,901 | 8,809,567 | 691,334 | 7.8% |
| Resort Communities Tax | 7,882,031 | 7,684,387 | 197,644 | 2.6% |
| Highways Sales & Use Tax | 7,151,822 | 6,612,983 | 538,839 | 8.1% |
| Environmental Surcharge On Petroleum | 6,056,756 | 3,290,611 | 2,766,145 | 84.1% |
| Car & Bus Tax | 5,378,624 | 5,387,400 | (8,776) | -0.2% |
| Rural County Hospital Tax | 4,172,178 | 3,848,322 | 323,856 | 8.4% |
| Municipal Energy Sales & Use Tax | 3,380,786 | 2,526,496 | 854,290 | 33.8% |
| Waste Tire Recycling Fees | 2,535,468 | 2,353,306 | 182,161 | 7.7% |
| Municipality Transient Room Tax | 761,964 | 679,520 | 82,444 | 12.1% |
| Tax Commission Suspense | 318,544 | (1,997,113) | 2,315,657 | -116.0% |
| Local Sports / Recreational Bonding (1/64) | 173,047 | 168,508 | 4,539 | 2.7% |
| Collegiate License Plate Fees | 148,166 | 129,151 | 19,015 | 14.7% |
| Inc. Tax Contributions: Election Campaign | 137,070 | 150,094 | (13,024) | -8.7% |
| Inc. Tax Contributions: Education | 46,965 | 65,004 | (18,039) | -27.8% |
| Children's License Plate Fees | 39,541 | 39,209 | 332 | 0.8% |
| Other License Plate and Contributions | 39,264 | 26,957 | 12,307 | 45.7% |
| Town Option Sales & Use Tax | 29,845 | 25,041 | 4,804 | 19.2% |
| Motor Vehicle Blindness Prevention Checkoff | | 10,161 | 8,863 | 87.2% |
| Boy Scout License Plate Fees | 8,949 | 8,954 | (5) | -0.1% |
| Illegal Drug Stamp Tax: Law Enforcement | 130 | - | 130 | |
| MV County Collections -Courtesy/Internet | - | 21,918 | (21,918) | -100.0% |
| Centennial / Olympic License Plate Fees | - | 8,126 | (8,126) | -100.0% |
| Tax Cash Bonds | - | - | - | |
| Trust & Agency Total | \$866,578,576 | \$827,806,236 | \$38,772,340 | 4.7% |

Net Revenue Comparison - Fiscal Years 2003 and 2004 (cont.)

| | FY 2004 | | FY 2003 | NE' | T AMOUNT | NET |
|----------|----------------------------|-------------------------------|---|---|---|--|
| <u>N</u> | NET REVENUE | <u> </u> | NET REVENUE | (| CHANGE | CHANGE % |
| \$ | 1,617,879,470 | \$ | 1,544,629,150 | \$ | 73,250,320 | 4.7% |
| | 145,004,812 | | 148,218,226 | | (3,213,413) | -2.2% |
| | 74,397,194 | | 27,883,346 | | 46,513,848 | 166.8% |
| | 17,266,409 | | 7,184,720 | | 10,081,688 | 140.3% |
| | 16,803,534 | | 15,799,205 | | 1,004,329 | 6.4% |
| | 13,146,921 | | 8,092,684 | | 5,054,237 | 62.5% |
| 3 | 4,416,044 | | 4,310,448 | | 105,596 | 2.4% |
| \$1,88 | 38,914,385 | \$1,7 | 56,117,778 | \$132 | 2,796,606 | 7.6% |
| _ | | | | _ | | |
| \$ | 3,000,000 1 | | \$ 1,686,135 | \$ | 1,313,865 | 77.9% |
| | 1,216,045 1 | | 939,401 | | 276,644 | 29.4% |
| \$4 | 4,216,045 ¹ | | \$2,625,536 | <u>\$1</u> | 1,590,509 | 60.6% |
| \$4,94 | 13,158,364 | \$4,6 | 91,786,852 | \$251 | 1,371,511 | 5.4% |
| | \$ \$1,88 \$ _\$4 | NET REVENUE \$ 1,617,879,470 | NET REVENUE \$ 1,617,879,470 \$ 145,004,812 74,397,194 17,266,409 16,803,534 13,146,921 \$ 4,416,044 \$1,888,914,385 \$1,7 \$ 3,000,000 1 1,216,045 1 \$ 44,216,045 1 | NET REVENUE NET REVENUE \$ 1,617,879,470 \$ 1,544,629,150 145,004,812 148,218,226 74,397,194 27,883,346 17,266,409 7,184,720 16,803,534 15,799,205 13,146,921 8,092,684 4,416,044 4,310,448 \$1,888,914,385 \$1,756,117,778 \$ 3,000,000 ¹ \$ 1,686,135 1,216,045 ¹ 939,401 | NET REVENUE NET REVENUE OF RE | NET REVENUE NET REVENUE CHANGE \$ 1,617,879,470 \$ 1,544,629,150 \$ 73,250,320 145,004,812 148,218,226 (3,213,413) 74,397,194 27,883,346 46,513,848 17,266,409 7,184,720 10,081,688 16,803,534 15,799,205 1,004,329 13,146,921 8,092,684 5,054,237 \$ 4,416,044 4,310,448 105,596 \$1,888,914,385 \$1,756,117,778 \$132,796,606 \$ 3,000,000 1 \$ 1,686,135 \$ 1,313,865 1,216,045 1 939,401 276,644 \$4,216,045 1 \$2,625,536 \$1,590,509 |

The preparation of this report in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts. Actual results could differ from those estimates.

 $^{^{1}}$ Added to report in fiscal year 2004. 2 Revised from prior year. 3 Partial revenue classification change