

# Used Commercial & Other Heavy Truck/Trailer Sales

Report generated on 11/15/2012 for the date range beginning 7/1/2012 and ending 9/30/2012

Third Quarter 2012

|                             |                         | 7/2012     | 8/2012     | 9/2012     | Total      |
|-----------------------------|-------------------------|------------|------------|------------|------------|
| <b>Daimler-Chrysler</b>     | DODGE                   | 6          | 3          | 2          | 11         |
|                             | <b>Total</b>            | <b>6</b>   | <b>3</b>   | <b>2</b>   | <b>11</b>  |
| <b>Ford Motor Company</b>   | FORD                    | 10         | 16         | 18         | 44         |
|                             | <b>Total</b>            | <b>10</b>  | <b>16</b>  | <b>18</b>  | <b>44</b>  |
| <b>General Motors Corp.</b> | CHEVROLET               | 2          | 3          | 4          | 9          |
|                             | GMC                     | 2          | 4          | 6          | 12         |
|                             | <b>Total</b>            | <b>4</b>   | <b>7</b>   | <b>10</b>  | <b>21</b>  |
| <b>European Makes</b>       | VOLVO                   | 12         | 2          | 9          | 23         |
|                             | <b>Total</b>            | <b>12</b>  | <b>2</b>   | <b>9</b>   | <b>23</b>  |
| <b>Asian Makes</b>          | ISUZU                   | 2          | 0          | 0          | 2          |
|                             | <b>Total</b>            | <b>2</b>   | <b>0</b>   | <b>0</b>   | <b>2</b>   |
| <b>Other Makes</b>          | A M GENERAL             | 0          | 1          | 0          | 1          |
|                             | ADVANCE MIXER           | 0          | 0          | 1          | 1          |
|                             | AUTOCAR                 | 0          | 0          | 1          | 1          |
|                             | BLUE BIRD BODY COMPANY  | 0          | 1          | 0          | 1          |
|                             | BLUEBIRD                | 0          | 0          | 1          | 1          |
|                             | COMMERCIAL TRAILER      | 51         | 36         | 47         | 134        |
|                             | FLEETWOOD MOTORHOMES OF | 0          | 0          | 1          | 1          |
|                             | FOREST RIVER INC        | 0          | 1          | 0          | 1          |
|                             | FREIGHTLINER CORP       | 25         | 38         | 25         | 88         |
|                             | HINO                    | 1          | 2          | 0          | 3          |
|                             | HORSE TRAILER           | 1          | 0          | 0          | 1          |
|                             | INTERNATIONAL           | 18         | 10         | 12         | 40         |
|                             | KENWORTH MOTOR TRUCK CO | 8          | 17         | 16         | 41         |
|                             | MACK                    | 0          | 1          | 0          | 1          |
|                             | OSHKOSH                 | 1          | 0          | 0          | 1          |
|                             | OTTAWA                  | 0          | 1          | 0          | 1          |
|                             | PETERBILT               | 8          | 24         | 12         | 44         |
|                             | STERLING                | 0          | 0          | 1          | 1          |
|                             | STERLING TRUCKS         | 0          | 1          | 4          | 5          |
|                             | THOMAS BUILT BUSES INC  | 0          | 1          | 0          | 1          |
| TRAILER (DEFAULT UNKNOWN)   | 3                       | 4          | 2          | 9          |            |
| UD                          | 3                       | 0          | 0          | 3          |            |
| UTILITY TRAILER             | 8                       | 15         | 11         | 34         |            |
| WHITE GMC                   | 1                       | 1          | 0          | 2          |            |
|                             | <b>Total</b>            | <b>128</b> | <b>154</b> | <b>134</b> | <b>416</b> |
| <b>Grand Total</b>          |                         | <b>162</b> | <b>182</b> | <b>173</b> | <b>517</b> |

\*Class Codes include: Commercial Heavy Trucks and Utility Trailers, and Other Heavy Trucks and Trailers

# Used Commercial & Other Heavy Truck/Trailer Sales by Dealer County

Report generated on 11/15/2012 for the date range beginning 7/1/2012 and ending 9/30/2012

Third Quarter 2012

|              | <b>7/2012</b> | <b>8/2012</b> | <b>9/2012</b> | <b>Total</b> |
|--------------|---------------|---------------|---------------|--------------|
| BEAVER       | 1             | 0             | 0             | <b>1</b>     |
| BOX ELDER    | 0             | 1             | 2             | <b>3</b>     |
| CACHE        | 2             | 0             | 2             | <b>4</b>     |
| CARBON       | 0             | 1             | 0             | <b>1</b>     |
| DAVIS        | 6             | 5             | 7             | <b>18</b>    |
| DUCHESNE     | 1             | 2             | 0             | <b>3</b>     |
| IRON         | 0             | 1             | 0             | <b>1</b>     |
| MILLARD      | 0             | 0             | 2             | <b>2</b>     |
| SALT LAKE    | 119           | 141           | 115           | <b>375</b>   |
| SANPETE      | 0             | 2             | 0             | <b>2</b>     |
| SEVIER       | 1             | 2             | 1             | <b>4</b>     |
| SUMMIT       | 0             | 1             | 0             | <b>1</b>     |
| TOOELE       | 4             | 2             | 14            | <b>20</b>    |
| UINTAH       | 1             | 2             | 5             | <b>8</b>     |
| UTAH         | 12            | 13            | 17            | <b>42</b>    |
| WASHINGTON   | 1             | 2             | 1             | <b>4</b>     |
| WEBER        | 14            | 7             | 7             | <b>28</b>    |
| <b>Total</b> | <b>162</b>    | <b>182</b>    | <b>173</b>    | <b>517</b>   |

# Used Commercial & Other Heavy Truck/Trailer Sales by Buyer County

Report generated on 11/15/2012 for the date range beginning 7/1/2012 and ending 9/30/2012

Third Quarter 2012

|              | 7/2012     | 8/2012     | 9/2012     | Total      |
|--------------|------------|------------|------------|------------|
| BEAVER       | 1          | 1          | 2          | 4          |
| BOX ELDER    | 5          | 8          | 5          | 18         |
| CACHE        | 8          | 3          | 5          | 16         |
| CARBON       | 3          | 1          | 2          | 6          |
| DAVIS        | 11         | 8          | 5          | 24         |
| DUCHESNE     | 4          | 5          | 10         | 19         |
| EMERY        | 1          | 0          | 1          | 2          |
| IRON         | 3          | 2          | 7          | 12         |
| JUAB         | 2          | 1          | 0          | 3          |
| MILLARD      | 3          | 0          | 2          | 5          |
| MORGAN       | 0          | 1          | 0          | 1          |
| OUT OF STATE | 34         | 31         | 24         | 89         |
| SALT LAKE    | 46         | 66         | 57         | 169        |
| SAN JUAN     | 1          | 0          | 0          | 1          |
| SANPETE      | 0          | 3          | 1          | 4          |
| SEVIER       | 1          | 2          | 1          | 4          |
| SUMMIT       | 1          | 5          | 3          | 9          |
| TOOELE       | 2          | 2          | 4          | 8          |
| UINTAH       | 6          | 7          | 5          | 18         |
| UTAH         | 11         | 18         | 26         | 55         |
| WASATCH      | 0          | 2          | 0          | 2          |
| WASHINGTON   | 3          | 8          | 6          | 17         |
| WAYNE        | 1          | 1          | 0          | 2          |
| WEBER        | 15         | 7          | 7          | 29         |
| Total        | <b>162</b> | <b>182</b> | <b>173</b> | <b>517</b> |

\*Class Codes include: Commercial Heavy Trucks and Utility Trailers, and Other Heavy Trucks and Trailers

# Used Commercial & Other Heavy Truck/Trailer Sales by Dealer

Report generated on 11/15/2012 for the date range beginning 7/1/2012 and ending 9/30/2012

|                       | 7/2012 | 8/2012 | 9/2012 | Total |
|-----------------------|--------|--------|--------|-------|
| AAA TRAILER SALES,    | 0      | 0      | 1      | 1     |
| ABOVE ALL AUTO        | 0      | 1      | 0      | 1     |
| AUTO BROKERS OF UTAH  | 0      | 1      | 0      | 1     |
| AUTOMATIC CAR         | 0      | 1      | 0      | 1     |
| B & D MOBILE HOME     | 0      | 1      | 1      | 2     |
| B & W AUTO, LLC       | 1      | 0      | 0      | 1     |
| BELOW RETAIL AUTO     | 1      | 0      | 0      | 1     |
| BENNETT'S TRUCK       | 10     | 2      | 4      | 16    |
| BIG BUBBA'S TRAILER   | 1      | 0      | 1      | 2     |
| BOYCE EQUIPMENT &     | 0      | 1      | 0      | 1     |
| BRETT'S AUTO SALES    | 3      | 0      | 0      | 3     |
| BRYSON SALES AND      | 0      | 0      | 1      | 1     |
| CHRISTENSEN TRUCK     | 8      | 8      | 9      | 25    |
| CINCO EQUIPMENT       | 0      | 1      | 0      | 1     |
| CLASSIC MOTORS INC.   | 1      | 0      | 0      | 1     |
| DROUBAY CHEVROLET     | 0      | 0      | 2      | 2     |
| EQUIPMENT SALES, INC. | 0      | 3      | 3      | 6     |
| ERKELENS & OLSON      | 0      | 2      | 0      | 2     |
| FIRMCO LEASING        | 1      | 0      | 2      | 3     |
| FLEET SALES, LLC      | 7      | 2      | 3      | 12    |
| FOUR STAR TRUCKS, LLC | 3      | 2      | 3      | 8     |
| FREEDOM FORD          | 0      | 2      | 0      | 2     |
| GENERAL RV CENTER     | 0      | 1      | 0      | 1     |
| GREAT DANE OF UTAH,   | 0      | 0      | 2      | 2     |
| GREAT WESTERN         | 3      | 1      | 4      | 8     |
| HIGHLAND MOTORS, LLC  | 0      | 1      | 2      | 3     |
| HILLCREST SALES &     | 0      | 1      | 0      | 1     |
| HUNTIN COUNTRY, LLC.  | 0      | 0      | 1      | 1     |

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|  | 7/2012 | 8/2012 | 9/2012 | <b>Total</b> |
|--|--------|--------|--------|--------------|
| HUNTIN COUNTRY, LLC.<br>INNOVATIVE TRAILER | 0      | 1      | 1      | 2            |
| INTERMOUNTAIN AUTO                         | 0      | 1      | 0      | 1            |
| INTERMOUNTAIN                              | 0      | 1      | 0      | 1            |
| J.J. KANE AUCTIONEERS                      | 0      | 2      | 0      | 2            |
| JERRY SEINER                               | 1      | 0      | 0      | 1            |
| JERRY SEINER BUICK                         | 0      | 1      | 0      | 1            |
| JIM'S AUTO SALES LLC                       | 1      | 0      | 0      | 1            |
| JORGENSEN'S INC                            | 0      | 1      | 0      | 1            |
| KEN BAILEY AUTO                            | 1      | 0      | 0      | 1            |
| KEN GARFF FORD                             | 1      | 0      | 0      | 1            |
| KEN GARFF ST. GEORGE                       | 0      | 1      | 0      | 1            |
| KEN GARFF WEST                             | 1      | 0      | 0      | 1            |
| KENWORTH SALES                             | 6      | 11     | 10     | 27           |
| KEY CARS                                   | 1      | 0      | 0      | 1            |
| KURT'S AUTO WRECKING                       | 0      | 0      | 1      | 1            |
| L & L MOTOR COMPANY,                       | 0      | 2      | 0      | 2            |
| LAKEFRONT AUTO                             | 0      | 1      | 0      | 1            |
| LARRY H. MILLER                            | 0      | 2      | 0      | 2            |
| LARRY H. MILLER                            | 0      | 1      | 0      | 1            |
| LARRY H. MILLER FORD                       | 1      | 0      | 0      | 1            |
| LEGACY EQUIPMENT                           | 2      | 1      | 0      | 3            |
| LEWIS BUS GROUP                            | 1      | 2      | 0      | 3            |
| LONE PEAK TRAILER                          | 0      | 0      | 3      | 3            |
| MARK DOWN MOTORS,                          | 1      | 0      | 0      | 1            |
| MCFARLAND FORD INC                         | 0      | 0      | 1      | 1            |
| MENLOVE RENT 2 OWN                         | 1      | 0      | 0      | 1            |
| MOFFAT TRUCK SALES                         | 0      | 1      | 0      | 1            |
| MOTOR                                      | 1      | 0      | 1      | 2            |
| MOUNTAIN TRUCK                             | 4      | 2      | 5      | 11           |
| MOUNTAIN WEST                              | 1      | 0      | 0      | 1            |

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|                       | 7/2012 | 8/2012 | 9/2012 | <b>Total</b> |
|-----------------------|--------|--------|--------|--------------|
| MOUNTAIN WEST         |        |        |        |              |
| MOUNTAIN WEST TRUCK   | 5      | 2      | 2      | 9            |
| NAPLES AUTO SALES,    | 1      | 0      | 0      | 1            |
| NATIONAL EQUIPMENT    | 1      | 0      | 2      | 3            |
| NATIONALEASE OF UTAH  | 0      | 3      | 3      | 6            |
| NAUTIC AUTO PLAZA,    | 1      | 0      | 0      | 1            |
| NORTH AMERICAN        | 3      | 2      | 3      | 8            |
| PACCAR FINANCIAL      | 0      | 2      | 1      | 3            |
| PAY LOWER AUTO        | 1      | 0      | 0      | 1            |
| PETERBILT OF UTAH,    | 5      | 9      | 10     | 24           |
| POULSEN TRAILER       | 1      | 0      | 0      | 1            |
| PREMIER AUTO LLC      | 1      | 0      | 0      | 1            |
| PULL-N-SAVE           | 0      | 0      | 2      | 2            |
| RASMUSSEN EQUIPMENT   | 1      | 0      | 0      | 1            |
| RITCHIE BROS.         | 3      | 2      | 14     | 19           |
| ROBERTSON BROS., INC. | 0      | 1      | 0      | 1            |
| ROCKY MOUNTAIN        | 2      | 1      | 1      | 4            |
| ROCKY MOUNTAIN        | 0      | 2      | 2      | 4            |
| ROCKY MOUNTAIN        | 1      | 1      | 2      | 4            |
| R'S TRUCKS AND MORE,  | 0      | 0      | 2      | 2            |
| RUSH INTERNATIONAL    | 5      | 2      | 2      | 9            |
| SALT LAKE TRAILER     | 3      | 1      | 1      | 5            |
| SEMI SERVICE, INC.    | 9      | 3      | 1      | 13           |
| SLC POWERSPORTS LLC   | 0      | 1      | 0      | 1            |
| SLS AUTO SALES        | 0      | 1      | 1      | 2            |
| ST GEORGE AUTO        | 1      | 0      | 0      | 1            |
| STANDARD AUTO SALES,  | 1      | 0      | 0      | 1            |
| STEWART'S R.V. INC.   | 0      | 1      | 0      | 1            |
| THE CAR STORE SALES & | 0      | 0      | 2      | 2            |
| THG AUTO BROKER INC.  | 1      | 0      | 1      | 2            |
| TIP'S RV, INC.        | 0      | 1      | 0      | 1            |

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|                       | 7/2012     | 8/2012     | 9/2012     | <b>Total</b> |
|-----------------------|------------|------------|------------|--------------|
| TIP'S RV, INC.        |            |            |            |              |
| T-J HORSE TRAILER     | 1          | 0          | 0          | 1            |
| TNT AUCTION, INC.     | 0          | 1          | 11         | 12           |
| TONY BASSO            | 0          | 1          | 0          | 1            |
| TRAILER SOURCE INC    | 0          | 1          | 0          | 1            |
| TRUCK EQUIPMENT       | 0          | 0          | 1          | 1            |
| UINTAH AUTO & HOMES,  | 0          | 1          | 0          | 1            |
| UTAH VALLEY AUTO      | 0          | 1          | 0          | 1            |
| UTILITY TRAILER SALES | 23         | 29         | 18         | 70           |
| VRIENS MOTORSPORTS    | 1          | 5          | 1          | 7            |
| WABASH OF UTAH        | 8          | 2          | 1          | 11           |
| WARNER TRUCK CENTER   | 11         | 37         | 16         | 64           |
| WASATCH TRAILER       | 0          | 0          | 2          | 2            |
| WASATCH TRUCK         | 1          | 0          | 0          | 1            |
| WASHINGTON AUTO       | 0          | 0          | 1          | 1            |
| WESTERN FLEET SALES   | 0          | 1          | 0          | 1            |
| WESTERN TRUCK &       | 4          | 2          | 1          | 7            |
| WHEELER MACHINERY     | 4          | 3          | 3          | 10           |
| WILSON TRUCK PARTS    | 0          | 1          | 1          | 2            |
| WOOD'S COUNTRY CARS   | 0          | 0          | 1          | 1            |
| ZJ AUCTION SERVICE    | 0          | 0          | 3          | 3            |
| <b>Total</b>          | <b>162</b> | <b>182</b> | <b>173</b> | <b>517</b>   |

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