

# New Watercraft Sales

First Quarter 2013

Report generated on 5/15/2013 for the date range beginning 1/1/2013 and ending 3/31/2013

	1/2013	2/2013	3/2013	Total
<b>Others</b>				
ALUMACRAFT BOAT CO.	1	3	3	7
ALUMAWELD BOATS	1	0	0	1
AVALON & TAHOE MFG INC	0	1	1	2
AVALON BOATS INC	1	0	0	1
BAYLINER MARINE	0	5	2	7
BENNINGTON MARINE CORP	1	1	0	2
BOMBARDIER CORP	0	0	5	5
BOSTON WHALER INC	0	1	0	1
BRUNSWICK FAMILY BOAT CO INC	0	1	0	1
BRUNSWICK FAMILY BOAT CO INC - BLB	0	1	0	1
CENTURION BOATS INC	1	1	1	3
CHAPARRAL BOATS INC	1	0	1	2
COBALT BOATS	1	1	1	3
CORRECT CRAFT INC	1	0	1	2
CRESTLINER INC	0	2	0	2
CRESTLINER INC - CRC	0	1	0	1
EXCEL BOAT COMPANY , LLC	0	1	1	2
FOUR WINNS BOATS LLC	0	1	1	2
FOUR WINNS INC	0	0	2	2
G3 BOATS	0	0	3	3
GLASTRON BOATS	0	0	1	1
K L INDUSTRIES	0	0	1	1
KAWASAKI MOTORS CORP USA	0	1	2	3
KAWASAKI MOTORS MFG	2	0	4	6
KELLYS CUSTOM WELDING	0	1	0	1
LANDAU BOAT CO	0	0	1	1
LARSON BOATS	0	0	3	3
LUND BOAT DIVISION	0	0	2	2
LUND BOATS	0	1	0	1
MALIBU BOATS INC	0	2	11	13
MASTERCRAFT BOAT CO LLC	0	7	1	8
MB SPORTS	0	2	0	2
MONTEREY BOATS	0	0	2	2
MOOMBA SPORTS	0	0	1	1
NAUTIC INC	0	0	1	1
POLAR KRAFT MFG. CO.	0	2	1	3
RANGER BOATS	3	1	2	6
REGAL BOATS	1	0	1	2
RINKER BOAT CO., INC.	0	0	1	1
SEA RAY BOATS, INC.	0	0	1	1
SEASWIRL BOATS	0	0	1	1
SKIER'S CHOICE INC	0	1	1	2
SMOKER CRAFT INC	0	1	2	3
STARCRAFT MARINE	0	1	0	1
STRATOS BOATS INC	0	1	0	1
SUPRA SPORTS, INC.	0	1	1	2
SYLVAN MARINE	0	3	0	3
TIGE BOATS INC	0	1	1	2
TRACER BOATS	0	1	1	2
TRACER MARINE	1	0	0	1
TRACKER MARINE GROUP L.P.	1	1	8	10
TRACKER MARINE L.P.	1	2	3	6
TRIUMPH BOATS	0	0	1	1

		1/2013	2/2013	3/2013	Total
Others	UNVERIFIED MAKE	0	1	0	1
	WILDERNESS SYSTEMS	0	0	1	1
	YAMAHA MOTOR CORP USA	1	7	17	25
	Total	<b>18</b>	<b>58</b>	<b>95</b>	<b>171</b>
<b>Total</b>		<b>18</b>	<b>58</b>	<b>95</b>	<b>171</b>

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		1/2013	2/2013	3/2013	Total
Others	ALUMACRAFT BOAT CO.	0	0	1	1
	195 TROPHY	0	1	0	1
	JON BOAT	0	1	1	2
	MV1648NCS	1	0	0	1
	OPEN UTILITY BOAT	0	1	0	1
	V16	0	0	1	1
	Total	<b>1</b>	<b>3</b>	<b>3</b>	<b>7</b>
	ALUMAWELD BOATS	1	0	0	1
	Total	<b>1</b>	<b>0</b>	<b>0</b>	<b>1</b>
	AVALON & TAHOE MFG INC	0	0	1	1
	AVALON C	0	1	0	1
	Total	<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>
	AVALON BOATS INC	1	0	0	1
	Total	<b>1</b>	<b>0</b>	<b>0</b>	<b>1</b>
	BAYLINER MARINE	0	1	0	1
	175BR	0	1	0	1
	195NBR	0	0	1	1
	215BR	0	1	0	1
	255SB	0	0	1	1
	266EC	0	1	0	1
	285SB	0	1	0	1
	Total	<b>0</b>	<b>5</b>	<b>2</b>	<b>7</b>
	BENNINGTON MARINE CORP	1	0	0	1
	22SSX	0	1	0	1
	Total	<b>1</b>	<b>1</b>	<b>0</b>	<b>2</b>
	BOMBARDIER CORP	0	0	1	1
	24DA	0	0	1	1
	GTI LTD 155	0	0	2	2
	SEA DOO GTI LTD 155	0	0	1	1
	Total	<b>0</b>	<b>0</b>	<b>5</b>	<b>5</b>
	BOSTON WHALER INC	0	1	0	1
	Total	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>
	BRUNSWICK FAMILY	0	1	0	1
	Total	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>
	BRUNSWICK FAMILY	0	1	0	1
	Total	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>
	CENTURION BOATS INC	0	0	1	1
	244ENZO	0	1	0	1
	ENZO SV244	1	0	0	1
	Total	<b>1</b>	<b>1</b>	<b>1</b>	<b>3</b>
	CHAPARRAL BOATS INC	0	0	1	1
	264 XTREME H20	1	0	0	1

		1/2013	2/2013	3/2013	Total	
Others	CHAPARRAL BOATS	Total	1	0	1	2
	COBALT BOATS	200	1	0	0	1
		220 WSS	0	0	1	1
		RUNABOUT 200	0	1	0	1
		Total	1	1	1	3
	CORRECT CRAFT INC	NAUTIQUE	1	0	1	2
		Total	1	0	1	2
	CRESTLINER INC	1850 S/H	0	1	0	1
		CF175W	0	1	0	1
		Total	0	2	0	2
	CRESTLINER INC - CRC	CF185W	0	1	0	1
		Total	0	1	0	1
	EXCEL BOAT COMPANY , LLC	SHALLOW WATER 1851F	0	1	0	1
		SHALLOW WATER 1860F	0	0	1	1
		Total	0	1	1	2
	FOUR WINNS BOATS LLC	HORIZON 210	0	0	1	1
		SL222	0	1	0	1
		Total	0	1	1	2
	FOUR WINNS INC	RS 200	0	0	1	1
		SL262	0	0	1	1
		Total	0	0	2	2
	G3 BOATS	ANGLER V V164F	0	0	1	1
		G3 1448LW	0	0	1	1
		V20B F	0	0	1	1
		Total	0	0	3	3
	GLASTRON BOATS	GLS 235	0	0	1	1
		Total	0	0	1	1
	K L INDUSTRIES	SUN DOLPHIN	0	0	1	1
		Total	0	0	1	1
	KAWASAKI MOTORS CORP USA	JT1500	0	1	0	1
		JT1500KCF	0	0	1	1
		Total	0	0	1	1
		Total	0	1	2	3
	KAWASAKI MOTORS MFG	JT1500B8F	2	0	0	2
		JT1500HBF	0	0	1	1
		JT1500KCE	0	0	1	1
		JT1500KCF	0	0	2	2
		Total	2	0	4	6
	KELLYS CUSTOM	JON BOAT	0	1	0	1
		Total	0	1	0	1
	LANDAU BOAT CO	LMTD 24	0	0	1	1
		Total	0	0	1	1
	LARSON BOATS	FX 1750 DC	0	0	1	1
		LXI 238 IO	0	0	1	1
		LXI 288 IO	0	0	1	1
		Total	0	0	3	3
	LUND BOAT DIVISION	1875 PRO-V	0	0	1	1
		Z18C	0	0	1	1
		Total	0	0	2	2
	LUND BOATS	1650 REBEL	0	1	0	1
		Total	0	1	0	1
	MALIBU BOATS INC	24MXZ	0	1	0	1
		AXIS A20	0	0	1	1
		AXIS A22	0	1	0	1
		MALIBU 23 LSV	0	0	1	1

		1/2013	2/2013	3/2013	Total	
<b>Others</b>	MALIBU BOATS INC					
		MALIBU 24 KXZ	0	0	1	1
		MALIBU 247	0	0	2	2
		MALIBU WAKESETTER	0	0	1	1
		RESPONSE TXI	0	0	1	1
		WAKESETTER 23 LSV	0	0	1	1
		WAKESETTER 247	0	0	2	2
	WAKESETTER VLX	0	0	1	1	
	Total	<b>0</b>	<b>2</b>	<b>11</b>	<b>13</b>	
MASTERCRAFT BOAT CO LLC		X10	0	0	1	1
		X30	0	2	0	2
		X35	0	2	0	2
		X45	0	1	0	1
		X55	0	1	0	1
		XSTAR	0	1	0	1
		Total	<b>0</b>	<b>7</b>	<b>1</b>	<b>8</b>
MB SPORTS		21 TOMCAT	0	1	0	1
		24 TOMCAT	0	1	0	1
		Total	<b>0</b>	<b>2</b>	<b>0</b>	<b>2</b>
MONTEREY BOATS		204FS	0	0	1	1
		320 SY	0	0	1	1
		Total	<b>0</b>	<b>0</b>	<b>2</b>	<b>2</b>
MOOMBA SPORTS		MOJO 2.5	0	0	1	1
		Total	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
NAUTIC INC		230TEAM	0	0	1	1
		Total	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
POLAR KRAFT MFG. CO.		DKV 1460	0	1	0	1
		DKV1578WT	0	1	0	1
		DKV1670L	0	0	1	1
		Total	<b>0</b>	<b>2</b>	<b>1</b>	<b>3</b>
RANGER BOATS		1850	0	0	1	1
		1850LS REATA	1	0	0	1
		211	0	1	0	1
		211 REATA	0	0	1	1
		Z518	1	0	0	1
		Z520C	1	0	0	1
		Total	<b>3</b>	<b>1</b>	<b>2</b>	<b>6</b>
REGAL BOATS		24 FASDECK	0	0	1	1
		27 FASDECK	1	0	0	1
		Total	<b>1</b>	<b>0</b>	<b>1</b>	<b>2</b>
RINKER BOAT CO., INC.		246BR	0	0	1	1
		Total	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
SEA RAY BOATS, INC.		240SD	0	0	1	1
		Total	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
SEASWIRL BOATS		2601 WALKAROUND	0	0	1	1
		Total	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
SKIER'S CHOICE INC		MOBIUS LSV	0	1	0	1
		WORLDS SA550	0	0	1	1
		Total	<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>
SMOKER CRAFT INC		172 DC	0	0	1	1
		SUNCHASER 8520 4.0 RE	0	0	1	1
		ULTIMA 172 DC	0	1	0	1
		Total	<b>0</b>	<b>1</b>	<b>2</b>	<b>3</b>
STARCRAFT MARINE		236CNF	0	1	0	1
		Total	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>
STRATOS BOATS IN		201XLE-MY2009	0	1	0	1

		1/2013	2/2013	3/2013	Total	
Others	STRATOS BOATS IN	Total	0	1	0	1
	SUPRA SPORTS, INC.	SUNSPORT 242	0	0	1	1
		SUPRA SA	0	1	0	1
		Total	0	1	1	2
	SYLVAN MARINE	MIRAGE 8520 CNF	0	1	0	1
		MIRAGE 8522	0	1	0	1
		MIRAGE 8522 FISH	0	1	0	1
		Total	0	3	0	3
	TIGE BOATS INC	Z3	0	1	1	2
		Total	0	1	1	2
	TRACER BOATS	GUIDE V 14	0	0	1	1
		TARGA VI8	0	1	0	1
		Total	0	1	1	2
	TRACER MARINE	FISHIN BARGE 20	1	0	0	1
		Total	1	0	0	1
	TRACKER MARINE GROUP	FB22	0	0	1	1
	L.P.	FISHING BARGE 24	0	0	1	1
		PARTY BARGE 22 DLX	0	0	1	1
		SUN TRACKER	0	0	3	3
		SUN TRACKER SIG BASS	0	0	1	1
		TARGA 18 COMBO	0	0	1	1
		TOPPER 15	1	0	0	1
		TRACKER	0	1	0	1
		Total	1	1	8	10
	TRACKER MARINE L.P.		0	0	1	1
		BASS BOAT	1	0	0	1
		GRIZZLY 1648	0	0	1	1
		NITRO Z7	0	1	0	1
		PRO 175 TXW	0	0	1	1
		PRO TEAM 175	0	1	0	1
		Total	1	2	3	6
	TRIUMPH BOATS	170CC	0	0	1	1
		Total	0	0	1	1
	UNVERIFIED MAKE	CLACKACRAFT	0	1	0	1
		Total	0	1	0	1
	WILDERNESS SYSTEMS	PONTOON BOAT	0	0	1	1
		Total	0	0	1	1
	YAMAHA MOTOR CORP		0	0	2	2
	USA	FA1800A-MB	0	0	1	1
		FA1800-LA	0	0	1	1
		FA1800-LB	0	0	1	1
		RM1800BMP	0	1	0	1
		RX1800BMP	0	0	1	1
		SXT 1800B LP	0	0	1	1
		SXT1800A-LP	0	1	0	1
		SXT1800B-LP	0	1	0	1
		SXT1800C-MP	0	1	0	1
		SXT1800HMP	0	0	1	1
		SXT1800H-MP	0	1	1	2
		VX1100	0	0	1	1
		VX1100 OB-LA	0	0	1	1
		VX1100B-LA	0	0	1	1
		VX1100B-LB	0	0	1	1
		VX1100C-K	0	0	1	1
		VX1100C-L	0	0	1	1
		VX1800A	0	1	0	1

			1/2013	2/2013	3/2013	Total
<b>Others</b>	YAMAHA MOTOR CORP	VX1800A-LB	1	0	0	1
	USA	VX1800-L	0	0	2	2
		YX1800A	0	1	0	1
		Total	<u>1</u>	<u>7</u>	<u>17</u>	<u>25</u>
	Total		<u>18</u>	<u>58</u>	<u>95</u>	<u>171</u>
<b>Total</b>			<u>18</u>	<u>58</u>	<u>95</u>	<u>171</u>

## New Watercraft Sales by Buyer County

First Quarter 2013

Report generated on 5/15/2013 for the date range beginning 1/1/2013 and ending 3/31/2013

	1/2013	2/2013	3/2013	Total
BOX ELDER	0	0	4	4
CACHE	0	3	2	5
CARBON	0	1	0	1
DAVIS	0	4	9	13
DUCHESNE	0	1	0	1
EMERY	0	0	2	2
GARFIELD	0	1	0	1
IRON	1	1	1	3
KANE	0	0	3	3
MILLARD	0	1	1	2
MORGAN	0	1	0	1
OUT OF STATE	0	1	2	3
SALT LAKE	9	18	40	67
SAN JUAN	0	1	0	1
SEVIER	1	1	1	3
SUMMIT	1	0	1	2
TOOELE	1	2	1	4
UINTAH	0	1	1	2
UTAH	2	11	13	26
WASATCH	0	0	2	2
WASHINGTON	3	4	5	12
WEBER	0	6	7	13
<b>Total</b>	<u>18</u>	<u>58</u>	<u>95</u>	<u>171</u>

# New Watercraft Sales by Dealer

First Quarter 2013

Report generated on 5/15/2013 for the date range beginning 1/1/2013 and ending 3/31/2013

	1/2013	2/2013	3/2013	Total
A.D.S. MOTORSPORTS	0	0	2	2
BARBER BROTHERS MOTOR COMPANY, INC.	1	3	4	8
CACHE HONDA YAMAHA	0	2	0	2
CROFT MARINE, INC.	1	0	1	2
DAVIDSON MARINE INC	0	0	1	1
DICK'S BOAT SHOP	0	1	6	7
DON BECKSTRAND BOATS	0	2	1	3
DUFF SHELLEY CYCLE, INC.	0	0	2	2
ED KENLEY FORD, INC.	0	0	4	4
FRED'S MARINE, INC	1	0	5	6
HIGH ADVENTURE POWER SPORTS AND MARINE LL	0	0	1	1
M & M WATERSPORTS	0	1	0	1
MARINE PRODUCTS PROSHOP, INC.	1	2	4	7
MOTO ZOO POWERSPORTS	0	0	5	5
MUD BUDDY LLC	0	1	1	2
PETERSEN MARINE	1	9	5	15
PLAZA CYCLE	0	0	2	2
REBOATS	1	3	1	5
ROBERTSON'S MARINE, LLC	3	3	2	8
ROGERS PERFORMANCE MARINE	1	1	4	6
S S MARINE, LLC	1	5	6	12
SOUTH VALLEY MOTORSPORTS	0	1	7	8
TAYLOR'S BOATS, INC.	1	3	12	16
Unknown	6	20	17	43
VORTEX	0	1	0	1
WHITE KNUCKLE MOTORSPORTS, INC.	0	0	2	2
Total	18	58	95	171

# New Watercraft Sales by Model Year

## First Quarter 2013

Report generated on 5/15/2013 for the date range beginning 1/1/2013 and ending 3/31/2013

	1/2013	2/2013	3/2013	Total	
2008		2	1	1	4
2009		0	1	0	1
2010		0	1	2	3
2011		1	2	7	10
2012		7	22	34	63
2013		8	31	51	90
Total		18	58	95	171

# New Watercraft Sales by Dealer County

## First Quarter 2013

Report generated on 5/15/2013 for the date range beginning 1/1/2013 and ending 3/31/2013

	1/2013	2/201	3/2013	Total
CACHE	0	2	0	2
DAVIS	1	1	15	17
SALT LAKE	6	13	32	51
UNKNOWN	6	20	17	43
UTAH	3	12	15	30
WASHINGTON	1	1	8	10
WEBER	1	9	7	17
<b>Total</b>	<b>18</b>	<b>58</b>	<b>94</b>	<b>170</b>