

# New Watercraft Sales

Fourth Quarter 2012

Report generated on 2/15/2013 for the date range beginning 10/1/2012 and ending 12/31/2012

	10/2012	11/2012	12/2012	Total
<b>Others</b>				
ALUMACRAFT BOAT CO.	6	1	0	7
BAYLINER MARINE	1	0	0	1
BFC MARINE INC	1	0	0	1
BOMBARDIER CORP	1	0	1	2
BOMBARDIER LTD	1	0	0	1
BOSTON WHALER INC	0	0	1	1
BRUNSWICK FAMILY BOAT CO INC	2	2	2	6
BRUNSWICK FAMILY BOAT CO INC - BLB	1	0	0	1
CHAPARRAL BOATS INC	0	1	1	2
COMPASS NORTH INDUSTRIES LLC	0	1	0	1
DIAMOND BACK BOATS	0	1	0	1
EXCEL BOAT COMPANY , LLC	4	2	1	7
EXCEL BOATS INC	0	1	0	1
EXCEL MARINE	0	0	1	1
G3 BOATS	2	0	0	2
HALLETT BOATS	1	0	0	1
KAWASAKI MOTORS CORP USA	0	0	1	1
KLAMATH BOAT CO LLC	2	0	0	2
LEGEND POWERBOATS	0	1	0	1
LUND BOAT DIVISION	6	0	0	6
LUND-LARSON BOATS CANADA LTD	1	0	0	1
MALIBU BOATS INC	4	0	1	5
MASTERCRAFT BOAT CO LLC	0	1	3	4
MB SPORTS	1	0	2	3
MONTEREY BOATS	2	0	0	2
NAUTIC INC	0	1	0	1
POLAR KRAFT MFG. CO.	2	0	0	2
S.A.F.E. BOATS INTERNATIONAL	1	0	0	1
THUNDER JET BOATS	0	0	1	1
TRACER MARINE	0	0	1	1
TRACKER MARINE GROUP L.P.	2	0	1	3
TRACKER MARINE L.P.	3	0	0	3
TRITON BOAT COMPANY LP	1	0	0	1
UNVERIFIED MAKE	1	0	1	2
WATERMAN WELDING	1	0	0	1
YAMAHA MOTOR CORP USA	1	0	0	1
Total	<b>48</b>	<b>12</b>	<b>18</b>	<b>78</b>
<b>Total</b>	<b>48</b>	<b>12</b>	<b>18</b>	<b>78</b>

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<b>Others</b>	ALUMACRAFT BOAT	1	0	0	1
	CO.				
	1648NCS	1	0	0	1
	1648NCS 15	1	0	0	1
	COMPETITOR 165	1	0	0	1
	JON	1	0	0	1
	JON BOAT	0	1	0	1
	LUNKER 165S	1	0	0	1
	<b>Total</b>	<b>6</b>	<b>1</b>	<b>0</b>	<b>7</b>
BAYLINER MARINE	175BR	1	0	0	1
	<b>Total</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>1</b>
BFC MARINE INC	GATOR TRAX	1	0	0	1
	<b>Total</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>1</b>
BOMBARDIER CORP	GTR215	1	0	0	1
	SEADOO GTI SE 155	0	0	1	1
	<b>Total</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>2</b>
BOMBARDIER LTD	SEA DOO 99CC00	1	0	0	1
	<b>Total</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>1</b>
BOSTON WHALER	150MT	0	0	1	1
	<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
BRUNSWICK FAMILY	1232	1	0	0	1
BOAT CO INC	150GDA	0	1	0	1
	240JC	0	1	0	1
	CF160S	0	0	1	1
	CSF19S	0	0	1	1
	Z171D5	1	0	0	1
	<b>Total</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>6</b>
BRUNSWICK FAMILY	1436L	1	0	0	1
	<b>Total</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>1</b>
CHAPARRAL BOATS	246SSI	0	0	1	1
INC	H2019SF	0	1	0	1
	<b>Total</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>
COMPASS NORTH	BRAVADA LT-2-HT-2275-1	0	1	0	1
	<b>Total</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>
DIAMOND BACK	AIRBOAT	0	1	0	1
	<b>Total</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>
EXCEL BOAT	11' AIRBOAT	1	0	0	1
COMPANY , LLC	1851SWV4	1	0	0	1
	1954SWV4	1	0	0	1
	DRAGONFLY	0	1	0	1
	EXCEL 1860SWV4	0	0	1	1
	SHALLOW WATER 1854V	1	0	0	1
	SW1751V4	0	1	0	1
	<b>Total</b>	<b>4</b>	<b>2</b>	<b>1</b>	<b>7</b>
EXCEL BOATS INC	SW1854V4	0	1	0	1
	<b>Total</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>
EXCEL MARINE	SHALLOW WATER	0	0	1	1
	<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
G3 BOATS	1544LW	1	0	0	1

		10/2012	11/2012	12/2012	Total	
Others	G3 BOATS	G-3/1648LW	1	0	0	1
		Total	2	0	0	2
	HALLETT BOATS	290 MID CABIN	1	0	0	1
		Total	1	0	0	1
	KAWASAKI MOTORS	ULTRA 300LX	0	0	1	1
		Total	0	0	1	1
	KLAMATH BOAT CO	14 DELUXE	1	0	0	1
	LLC	JAC WIDE	1	0	0	1
		Total	2	0	0	2
	LEGEND	ALPHA 211 SCX	0	1	0	1
		Total	0	1	0	1
	LUND BOAT DIVISION	1900 TYEE	1	0	0	1
		TYEE1800	1	0	0	1
		Z16FRS	1	0	0	1
		Z16RXS	1	0	0	1
		Z17ID5	1	0	0	1
		Z18T	1	0	0	1
		Total	6	0	0	6
	LUND-LARSON	Z17IDS	1	0	0	1
		Total	1	0	0	1
	MALIBU BOATS INC	MALIBU WAKESETTER 23 LSV	2	0	0	2
		MALIBU WAKESETTER 247 LS	2	0	0	2
		WAKESETTER 24 MXZ	0	0	1	1
		Total	4	0	1	5
	MASTERCRAFT BOAT	X 30	0	1	0	1
	CO LLC	X25	0	0	1	1
		X45	0	0	1	1
		X55	0	0	1	1
		Total	0	1	3	4
	MB SPORTS	21 TOMCAT	1	0	1	2
		23 WIDE BODY	0	0	1	1
		Total	1	0	2	3
	MONTEREY BOATS	204 FSX	1	0	0	1
		224FS	1	0	0	1
		Total	2	0	0	2
	NAUTIC INC	1578WT	0	1	0	1
		Total	0	1	0	1
	POLAR KRAFT MFG.	DKV1670L	1	0	0	1
	CO.	MV1648LW	1	0	0	1
		Total	2	0	0	2
	S.A.F.E. BOATS	27' FC	1	0	0	1
		Total	1	0	0	1
	THUNDER JET BOATS	LUXOR OB OS	0	0	1	1
		Total	0	0	1	1
	TRACER MARINE	PRO GUIDE V16SC	0	0	1	1
		Total	0	0	1	1
	TRACKER MARINE	1860 AWL	1	0	0	1
	GROUP L.P.	SUN TRACKER	1	0	1	2
		Total	2	0	1	3
	TRACKER MARINE	1542 LW TOPPER	1	0	0	1
	L.P.	NITRO 27	1	0	0	1
		PRO GUIDE V175	1	0	0	1
		Total	3	0	0	3
	TRITON BOAT COM	0211SF	1	0	0	1

		10/2012	11/2012	12/2012	Total	
<b>Others</b>	TRITON BOAT COM	Total	1	0	0	1
	UNVERIFIED MAKE	2012 DRIFT	0	0	1	1
		CLACKACRAFT 15HHR	1	0	0	1
		Total	1	0	1	2
	WATERMAN	JON BOAT	1	0	0	1
		Total	1	0	0	1
	YAMAHA MOTOR	XAT1800BMD	1	0	0	1
		Total	1	0	0	1
		Total	48	12	18	78
	<b>Total</b>		48	12	18	78

## New Watercraft Sales by Buyer County

Fourth Quarter 2012

Report generated on 2/15/2013 for the date range beginning 10/1/2012 and ending 12/31/2012

	10/2012	11/2012	12/2012	Total
BEAVER	0	0	1	1
BOX ELDER	1	1	0	2
CACHE	1	0	0	1
CARBON	0	0	1	1
DAVIS	9	0	3	12
IRON	1	1	1	3
KANE	0	1	1	2
SALT LAKE	16	6	6	28
SANPETE	2	0	0	2
SEVIER	1	0	0	1
TOOELE	1	0	0	1
UINTAH	1	0	0	1
UTAH	9	3	4	16
WASHINGTON	3	0	0	3
WEBER	3	0	1	4
<b>Total</b>	<b>48</b>	<b>12</b>	<b>18</b>	<b>78</b>

# New Watercraft Sales by Dealer

Fourth Quarter 2012

Report generated on 2/15/2013 for the date range beginning 10/1/2012 and ending 12/31/2012

	10/2012	11/2012	12/2012	Total
A.D.S. MOTORSPORTS	0	0	1	1
BARBER BROTHERS MOTOR COMPANY, INC.	3	0	0	3
DICK'S BOAT SHOP	3	0	0	3
DON BECKSTRAND BOATS	0	1	0	1
DON'S AUTO & MARINE INC	1	0	0	1
FRED'S MARINE, INC	1	0	0	1
HALSTROM MARINE	1	0	0	1
JORGENSEN'S INC	1	0	0	1
MARINE PRODUCTS PROSHOP, INC.	6	0	0	6
MUD BUDDY LLC	5	3	2	10
PETERSEN MARINE	5	0	1	6
REBOATS	1	0	2	3
ROBERTSON'S MARINE, LLC	0	0	2	2
ROGERS PERFORMANCE MARINE	6	0	0	6
S S MARINE, LLC	0	1	0	1
TAYLOR'S BOATS, INC.	4	0	1	5
TONY BASSO RV & ATV LLC	0	0	1	1
Unknown	10	6	6	22
UTAH VALLEY POWERSPORTS	1	0	0	1
UTAH WATERSPORTS LC	0	1	2	3
Total	48	12	18	78

# New Watercraft Sales by Model Year

## Fourth Quarter 2012

Report generated on 2/15/2013 for the date range beginning 10/1/2012 and ending 12/31/2012

	10/2012	11/2012	12/2012	Total	
2008		2	0	0	2
2010		4	0	0	4
2011		3	1	1	5
2012		24	3	7	34
2013		15	8	10	33
Total		48	12	18	78

# New Watercraft Sales by Dealer County

## Fourth Quarter 2012

Report generated on 2/15/2013 for the date range beginning 10/1/2012 and ending 12/31/2012

	10/2012	11/2012	12/2012	Total
CACHE	1	0	0	1
CARBON	0	0	1	1
DAVIS	4	0	0	4
SALT LAKE	15	5	7	27
SEVIER	1	0	0	1
UNKNOWN	10	6	6	22
UTAH	6	1	2	9
WASHINGTON	6	0	0	6
WEBER	5	0	2	7
<b>Total</b>	<b>48</b>	<b>12</b>	<b>18</b>	<b>78</b>