

New Watercraft Sales by Dealer County

Third Quarter 2011

Report generated on 11/28/2011 for the date range beginning 7/1/2011 and ending 9/30/2011

	7/2011	8/2011	9/2011	Total
CACHE	1	3	0	4
CARBON	2	0	0	2
DAVIS	12	5	5	22
OUT OF STATE	0	1	0	1
SALT LAKE	20	10	13	43
SEVIER	1	1	0	2
UINTAH	1	0	0	1
UNKNOWN	46	27	8	81
UTAH	27	9	6	42
WASATCH	0	2	0	2
WASHINGTON	10	6	1	17
WEBER	18	9	2	29
Total	138	73	35	246

New Watercraft Sales

Third Quarter 2011

Report generated on 11/29/2011 for the date range beginning 7/1/2011 and ending 9/30/2011

		7/2011	8/2011	9/2011	Total
Asian Makes	HONDA	0	1	0	1
	Total	0	1	0	1
Others	AIRE INC	0	1	0	1
	ALLPORT BOAT CORP	0	1	0	1
	ALUMACRAFT BOAT CO.	3	1	1	5
	AVALON BOATS INC	1	3	0	4
	BAYLINER MARINE	1	1	0	2
	BENTLEY INDUSTRIES LLC	1	0	0	1
	BFC MARINE INC	0	1	0	1
	BOMBARDIER CORP	14	10	1	25
	BOMBARDIER LTD	4	2	0	6
	BOSTON WHALER INC	1	0	0	1
	BRP US, INC.	3	1	0	4
	BRUNSWICK FAMILY BOAT CO INC	3	2	0	5
	BRUNSWICK FAMILY BOAT CO INC - USC	0	1	0	1
	CENTURION BOATS INC	1	1	2	4
	CHAPARRAL BOATS INC	0	1	0	1
	COBALT BOATS	1	0	0	1
	COLUMBIA YACHT CORP	1	0	0	1
	CORRECT CRAFT INC	2	0	0	2
	CRESTLINER INC	1	1	0	2
	CRESTLINER INC.	1	0	0	1
	DIAMOND BACK BOATS	0	0	1	1
	EXCEL BOAT COMPANY , LLC	1	0	1	2
	EXCEL MARINE	1	0	0	1
	FOUR WINNS BOATS LLC	1	0	0	1
	FOUR WINNS INC	3	0	1	4
	G3 BOATS	0	1	1	2
	GATOR BOATS, INC.	0	0	1	1
	HOBIE CAT COMPANY	1	0	0	1
	INTERNATIONAL INBOARD MARINE	2	0	0	2
	KAWASAKI MOTORS CORP USA	23	7	3	33
	KAWASAKI MOTORS MFG	1	1	0	2
	KELLYS CUSTOM WELDING	1	1	0	2
	LOWE BOATS	2	0	4	6
	LUND BOAT DIVISION	3	1	0	4
	MALIBU BOATS INC	6	3	2	11
	MASTERCRAFT BOAT CO LLC	2	6	3	11
	MASTERCRAFTERS INC	1	0	0	1
	MB SPORTS	5	1	0	6
	MONTEREY BOATS	0	1	1	2
	MOOMBA SPORTS	0	1	0	1
	PEMBERTON AIRBOATS INC	0	0	1	1
	POLAR KRAFT MFG. CO.	0	2	0	2
	PORTA-BOTE INTERNATIONAL	1	0	0	1
	REGAL BOATS	1	1	0	2
	REINELL/KAL KUSTOM	1	0	0	1
	SEA RAY BOATS, INC.	3	1	0	4
	SKIER'S CHOICE INC	1	1	0	2
	SMOKER CRAFT INC	1	0	2	3
	SMOKER-CRAFT	0	0	1	1
	STARCRAFT MARINE	1	1	0	2
	SUPRA SPORTS, INC.	1	0	0	1

		7/2011	8/2011	9/2011	Total
Others	SYLVAN	0	2	0	2
	THUNDER JET BOATS	0	1	0	1
	TIGE BOATS INC	1	1	1	3
	TRACER MARINE	1	0	1	2
	TRACKER MARINE GROUP L.P.	2	2	0	4
	TRACKER MARINE L.P.	7	2	5	14
	UNVERIFIED MAKE	5	3	2	10
	WALKER BAY BOATS INC	1	0	0	1
	XPRESS BOAT COMPANY	1	0	0	1
	YAMAHA MOTOR CORP USA	19	5	1	25
	Total	138	72	36	246
Total	138	73	36	247	

New Watercraft Sales

Third Quarter 2011

Report generated on 11/29/2011 for the date range beginning 7/1/2011 and ending 9/30/2011

			7/2011	8/2011	9/2011	Total
Asian Makes	HONDA	AQUA TRAX F-15X	0	1	0	1
		Total	0	1	0	1
	Total		0	1	0	1
Others	AIRE INC	FISH CAT 10-IR STAND UP	0	1	0	1
		Total	0	1	0	1
	ALLPORT BOAT CORP	ROWBOAT	0	1	0	1
		Total	0	1	0	1
	ALUMACRAFT BOAT CO.	ALUMACRAFT	1	0	0	1
		ALUMACRAFT ROWBOAT	0	1	0	1
		JON BOAT	0	0	1	1
		V-14	1	0	0	1
		Total	3	1	1	5
	AVALON BOATS INC	CRFNF20	0	1	0	1
		WINDJAMMER	0	2	0	2
		Total	1	3	0	4
	BAYLINER MARINE	185BR	0	1	0	1
		Total	1	1	0	2
	BENTLEY INDUSTRIES LLC	200 CRUISE RE	1	0	0	1
		Total	1	0	0	1
	BFC MARINE INC	GATOR TRAX	0	1	0	1
		Total	0	1	0	1
	BOMBARDIER CORP	00023BA00	0	2	0	2
		31BA	1	0	0	1
		GT1 155SE	0	1	0	1
	GTS	0	0	1	1	
	GTXLTDIS	1	0	0	1	
	SEA DOO	3	1	0	4	
	SEA DOO GTX 38BA	0	1	0	1	
	SEADOO	4	1	0	5	
	SEA-DOO	1	2	0	3	
	SEADOO 180 CHALNGR	0	1	0	1	
	SEADOO GT1	0	1	0	1	

		7/2011	8/2011	9/2011	Total	
Others	BOMBARDIER	SEADOO GTISE 155	1	0	0	1
	CORP	SEADOO GTX155	1	0	0	1
		SEADOO RXT IS	1	0	0	1
		SEADOO WAKE PRO215	1	0	0	1
	Total	14	10	1	25	
BOMBARDIER LTD		210 CHALLENGER	1	0	0	1
		GTX IS 215	1	0	0	1
		RXT X 260	1	0	0	1
		SEA DOO	1	1	0	2
		SEADOO 210 WAKE	0	1	0	1
		Total	4	2	0	6
BOSTON WHALER INC		150SS	1	0	0	1
	Total	1	0	0	1	
BRP US, INC.		GTISE130	2	0	0	2
		SEA-DOO	1	1	0	2
	Total	3	1	0	4	
BRUNSWICK FAMILY BOAT CO INC		1236	1	0	0	1
		1463L	0	1	0	1
		LOWE BOATS A1667	1	0	0	1
		V1457	1	0	0	1
	Total	3	2	0	5	
		1232	0	1	0	1
BRUNSWICK FAMILY BOAT CO	Total	0	1	0	1	
		ENZO	0	0	1	1
CENTURION BOATS INC		ENZO SV230	1	0	0	1
		ENZO SV240	0	1	0	1
		FALCON V-DRIVE	0	0	1	1
	Total	1	1	2	4	
CHAPARRAL BOATS INC		226 SSI	0	1	0	1
	Total	0	1	0	1	
COBALT BOATS		RUNABOUT	1	0	0	1
	Total	1	0	0	1	
COLUMBIA YACHT CORP		ULTIMATE 20	1	0	0	1
	Total	1	0	0	1	
CORRECT CRAFT INC		NAUTIQUE	2	0	0	2
	Total	2	0	0	2	
CRESTLINER INC		CF175W	1	0	0	1
		CSH170	0	1	0	1
	Total	1	1	0	2	
CRESTLINER INC.			1	0	0	1
	Total	1	0	0	1	
DIAMOND BACK BOATS		AIRBOAT	0	0	1	1
	Total	0	0	1	1	
EXCEL BOAT COMPANY , LLC		SHALLOW WATER	0	0	1	1
		SHALLOW WATER 1951F	1	0	0	1
	Total	1	0	1	2	
EXCEL MARINE		SHALLOW WATER 1951	1	0	0	1
	Total	1	0	0	1	
FOUR WINNS BOATS LLC		310 HORIZON	1	0	0	1
	Total	1	0	0	1	
FOUR WINNS INC		H180 2011	1	0	0	1
		H190	0	0	1	1
		H210 2010	1	0	0	1
		H240	1	0	0	1

		7/2011	8/2011	9/2011	Total	
Others	FOUR WINNS INC	Total	3	0	1	4
	G3 BOATS	G3	0	0	1	1
		G3 UV14	0	1	0	1
		Total	0	1	1	2
	GATOR BOATS, INC.	ROUGE SPORT	0	0	1	1
		Total	0	0	1	1
	HOBIE CAT COMPANY	GETAWAY	1	0	0	1
		Total	1	0	0	1
	INTERNATIONAL INBOARD MARINE	SUPREME	1	0	0	1
		V225	1	0	0	1
		Total	2	0	0	2
	KAWASAKI MOTORS CORP USA	CLASS A INBOARD	0	1	0	1
		JS800 AAF	1	0	0	1
		JS800 ABF	0	1	0	1
		JS800ABF	0	1	0	1
		JT 1500 ABF	1	1	0	2
		JT1500	2	0	0	2
		JT1500	1	2	0	3
		JT1500AAF	4	0	0	4
		JT1500ABF	12	0	2	14
		JT1500B8F	1	0	0	1
		JT1500D9F	0	0	1	1
		JT1500G9F	1	0	0	1
	JT1500GBF	0	1	0	1	
	Total	23	7	3	33	
KAWASAKI MOTORS MFG	JS800ABF	0	1	0	1	
	PERSONAL	1	0	0	1	
	Total	1	1	0	2	
KELLYS CUSTOM WELDING	JON BOAT	0	1	0	1	
	KELWELD	1	0	0	1	
	Total	1	1	0	2	
LOWE BOATS	1032	0	0	1	1	
	1236	0	0	1	1	
	1436L	1	0	0	1	
	1648MT	0	0	1	1	
	L1236	0	0	1	1	
	R20652	1	0	0	1	
	Total	2	0	4	6	
LUND BOAT DIVISION	REBEL XL SPORT	1	0	0	1	
	WC16DLX	0	1	0	1	
	Z16RXS	1	0	0	1	
	Total	3	1	0	4	
MALIBU BOATS INC	23 LSV	1	0	0	1	
	23LSV	0	1	0	1	
	MALIBU 21 VRIDE	0	1	0	1	
	WAKESETTER	1	0	0	1	
	WAKESETTER 23 LSV	1	0	1	2	
	WAKESETTER 247 LSV	1	1	1	3	
	WALESETTER 23 LSV	2	0	0	2	
	Total	6	3	2	11	
MASTERCRAFT BOAT CO LLC	MASTERCRAFT X2	0	0	1	1	
	MS255TA	0	1	0	1	
	X15	0	0	1	1	
	X2	1	0	0	1	
	X35	0	3	0	3	

		7/2011	8/2011	9/2011	Total
Others	MASTERCRAFT X45	1	1	0	2
	BOAT CO LLC X55	0	1	1	2
	Total	2	6	3	11
	MASTERCRAFTER 3R	1	0	0	1
	S INC Total	1	0	0	1
	MB SPORTS	2	0	0	2
	21 TOMCAT	1	0	0	1
	B52 V	1	0	0	1
	B52V 23	1	0	0	1
	F21 TOMCAT	0	1	0	1
	Total	5	1	0	6
	MONTEREY 214FS	0	0	1	1
	BOATS 280 SCR SPORT CRUISER	0	1	0	1
	Total	0	1	1	2
	MOOMBA SPORTS MOBIUS XLV	0	1	0	1
	Total	0	1	0	1
	PEMBERTON DRAGONFLY	0	0	1	1
	AIRBOATS INC Total	0	0	1	1
	POLAR KRAFT DKMV1668LW	0	1	0	1
	MFG. CO. DKV1778WT	0	1	0	1
	Total	0	2	0	2
	PORTA-BOTE PORTA-BOTE 12	1	0	0	1
	INTERNATIONAL Total	1	0	0	1
	REGAL BOATS 2300B	0	1	0	1
	2500	1	0	0	1
	Total	1	1	0	2
	REINELL/KAL 185LS	1	0	0	1
	KUSTOM Total	1	0	0	1
	SEA RAY BOATS, INC. 210SEL	2	0	0	2
	300SD	1	0	0	1
	Total	0	1	0	1
	Total	3	1	0	4
	SKIER'S CHOICE LAUNCH 22V	0	1	0	1
	INC MOBIUS XLV	1	0	0	1
	Total	1	1	0	2
	SMOKER CRAFT ALASKAN DLX	0	0	1	1
	INC MILLENTIA	0	0	1	1
	SUPER FISHERMAN	1	0	0	1
	Total	1	0	2	3
	SMOKER-CRAFT PRO CAMP 162	0	0	1	1
	Total	0	0	1	1
	STARCRAFT STARCRAFT	0	1	0	1
	MARINE STARWELD 18	1	0	0	1
	Total	1	1	0	2
	SUPRA SPORTS, LAUNCH 22V	1	0	0	1
	INC. Total	1	0	0	1
	SYLVAN MIRAGE 8524	0	1	0	1
	SYLVAN	0	1	0	1
	Total	0	2	0	2
	THUNDER JET LUXOR OB	0	1	0	1
	BOATS Total	0	1	0	1
	TIGE BOATS INC R20	1	0	0	1
	RZ4	0	1	0	1
	ZI	0	0	1	1

		7/2011	8/2011	9/2011	Total	
Others	TIGE BOATS INC	Total	1	1	1	3
	TRACER MARINE	TAHOE	1	0	0	1
		TRACKER	0	0	1	1
		Total	1	0	1	2
	TRACKER MARINE	CLASSIC BASS BUGGY	1	0	0	1
	GROUP L.P.	PGV16 WT	0	1	0	1
		PRO GUIDE V16 SC	0	1	0	1
		PRO TEAM 175TXW	1	0	0	1
		Total	2	2	0	4
	TRACKER MARINE	PB 20	0	0	1	1
	L.P.	PRO GUIDE V175 COMBO	0	0	1	1
		PRO TEAM 175 TXW	1	0	0	1
		SUN TRACKER	2	0	0	2
		SUN TRACKER FISHIN BARGE	1	0	0	1
		SUPER GUIDE	0	1	0	1
		TAHOE	1	0	0	1
		TAHOE Q5SI	1	0	0	1
		TARGA V18	1	1	0	2
		TARGA V18 COMBO	0	0	1	1
		TARGA V18 WT	0	0	1	1
		V 18	0	0	1	1
		Total	7	2	5	14
	UNVERIFIED	FATBOY DP	0	1	0	1
	MAKE	MOMARSH DP	0	0	1	1
		MOMARSH FATBOY DP	0	1	0	1
		PHA SJX JET	1	0	0	1
		SEA DOO	2	1	0	3
		SUN TRACKER FISHIN BARGE	1	0	1	2
		WATER QUEST	1	0	0	1
		Total	5	3	2	10
	WALKER BAY	WALKER BAY	1	0	0	1
	BOATS INC	Total	1	0	0	1
	XPRESS BOAT	VERANDA V22SE	1	0	0	1
	COMPANY	Total	1	0	0	1
	YAMAHA MOTOR		3	2	0	5
	CORP USA	FAT1100C	0	0	1	1
		FY1800	2	0	0	2
		FY1800A	1	0	0	1
		PERSONAL	1	0	0	1
		SXT1100B	1	0	0	1
		SXT1800	1	0	0	1
		SXT1800C-KP	2	0	0	2
		SXT1800G-KP	0	1	0	1
		SXT1800H-KP	1	0	0	1
		VX1100	2	0	0	2
		VX1100BJB	1	0	0	1
		VX1100B-KA	1	0	0	1
		VX1800A-KB	1	0	0	1
		VX1800-K	0	1	0	1
		VXX1100B-JB	1	0	0	1
		WAVE RUNNER	1	0	0	1
		YAMAHA FX1800A-JB	0	1	0	1
		Total	19	5	1	25
	Total		138	72	36	246
Total			138	73	36	247

New Watercraft Sales by Buyer County

Third Quarter 2011

Report generated on 11/29/2011 for the date range beginning 7/1/2011 and ending 9/30/2011

	7/2011	8/2011	9/2011	Total
BOX ELDER	5	2	1	8
CACHE	1	3	1	5
CARBON	0	0	1	1
DAVIS	20	9	5	34
DUCHESNE	0	1	1	2
EMERY	2	0	0	2
GARFIELD	0	1	0	1
JUAB	1	1	0	2
KANE	12	0	0	12
MORGAN	1	0	0	1
OUT OF STATE	1	0	0	1
PIUTE	0	1	0	1
RICH	1	0	0	1
SALT LAKE	42	22	9	73
SAN JUAN	1	0	0	1
SEVIER	2	1	0	3
SUMMIT	4	3	1	8
TOOELE	0	2	0	2
UINTAH	7	2	1	10
UTAH	22	14	8	44
WASATCH	1	1	1	3
WASHINGTON	10	5	1	16
WEBER	5	5	6	16
Total	138	73	36	247

New Watercraft Sales by Dealer

Third Quarter 2011

Report generated on 11/29/2011 for the date range beginning 7/1/2011 and ending 9/30/2011

	7/2011	8/2011	9/2011	Total
A & A SCOOTER INC	0	1	0	1
A.D.S. MOTORSPORTS	10	6	1	17
ALPINE POWERSPORTS	3	2	0	5
BARBER BROTHERS MOTOR COMPANY, INC.	4	2	2	8
BAUR INVESTMENTS, LLC	0	0	1	1
CROFT MARINE, INC.	2	0	0	2
DICK'S BOAT SHOP	6	4	1	11
DMV SPECIAL SERVICES	0	1	0	1
DON BECKSTRAND BOATS	1	0	0	1
DON'S AUTO & MARINE INC	0	2	0	2
DUFF SHELLEY CYCLE, INC.	5	2	0	7
EXECUTIVE BOAT & YACHT BROKERAGE	0	1	0	1
FRED'S MARINE, INC	5	1	4	10
FULL THROTTLE POWER SPORTS	1	0	0	1
HERINGER MARINE	0	0	1	1
HIGH ADVENTURE POWER SPORTS AND MARINE LL	1	1	1	3
JORGENSEN'S INC	1	1	0	2
LARRY H. MILLER TOYOTA	1	0	0	1
MARINE PRODUCTS PROSHOP, INC.	3	1	0	4
MOTO ZOO POWERSPORTS	6	1	1	8
MUD BUDDY LLC	2	1	3	6
NEWGATE MOTOR SPORTS	1	0	0	1
PETERSEN MARINE	7	3	0	10
PLAZA CYCLE	2	0	3	5
PLAZA POWER SPORTS	0	2	0	2
PRO CYCLE SPORTS	0	3	0	3
REBOATS	6	1	0	7
RENEGADE SPORTS	1	1	0	2
ROBERTSON'S MARINE, LLC	1	1	0	2

	7/2011	8/2011	9/2011	Total
ROGERS PERFORMANCE MARINE	4	2	0	6
S S MARINE, INC.	5	2	3	10
SEQUOIA MOTORSPORTS, LLC	1	0	0	1
TAYLOR'S BOATS, INC.	7	3	2	12
TONY BASSO RV & ATV LLC	2	0	0	2
Unknown	46	27	9	82
UTAH WATERSPORTS LC	0	1	4	5
WHITE KNUCKLE MOTORSPORTS, INC.	3	0	0	3
YORK MOTORSPORTS, INC.	1	0	0	1
Total	138	73	36	247

New Watercraft Sales by Model Year

Third Quarter 2011

Report generated on 11/29/2011 for the date range beginning 7/1/2011 and ending 9/30/2011

	7/2011	8/2011	9/2011	Total
2008	9	1	2	12
2009	7	5	4	16
2010	41	8	4	53
2011	76	53	16	145
2012	5	6	10	21
Total	138	73	36	247